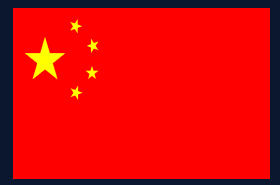
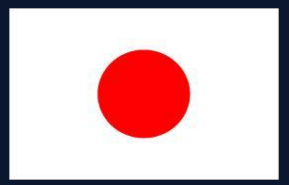
European materials handling federation






Presidents Forum 2026

FEM Industrial Trucks

Secretary Heiko Boekhoff

European materials handling federation

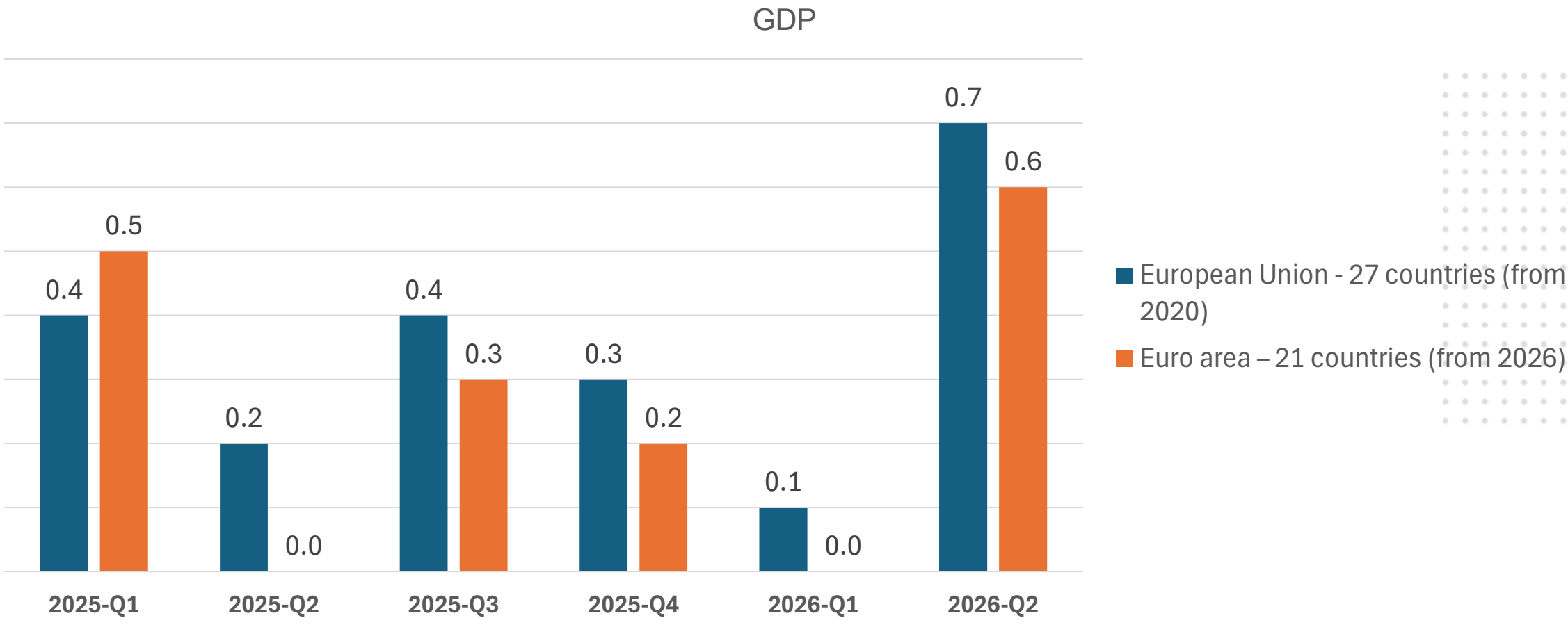
Agenda

1. Trends in European Economy
2. Trends in the European Industrial Trucks Market
3. Regulatory Challenges

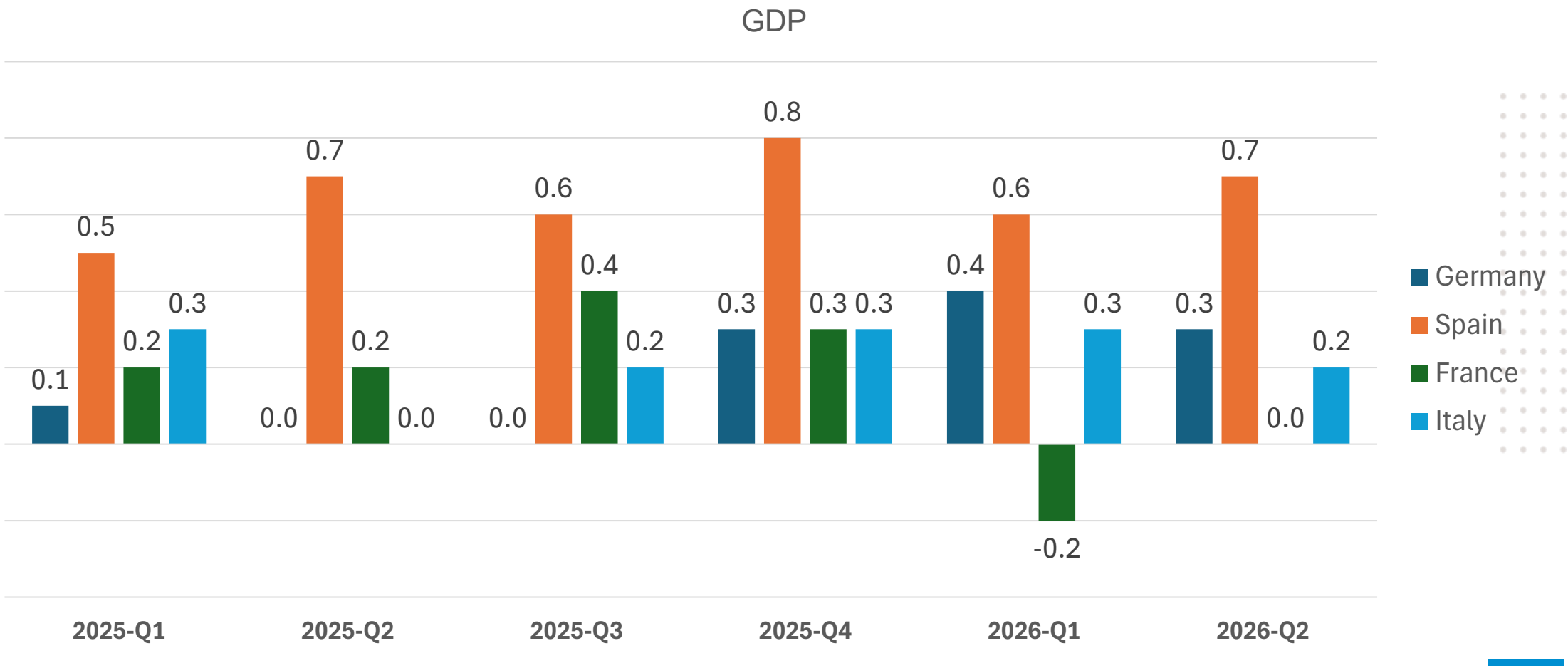
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- 1. Trends in the European Economy

GDP Europe (seasonally + calendar adjusted, % from prev. quarter)



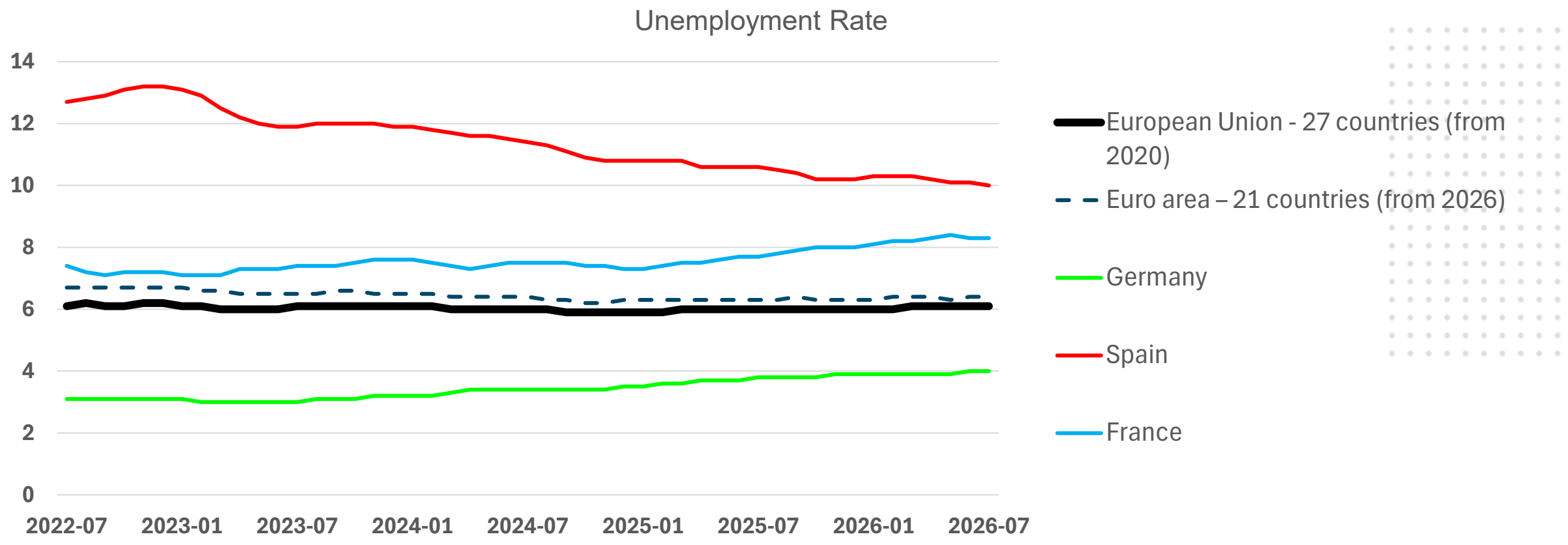
GDP Countries (seasonally + calendar adjusted, % from prev. quarter)



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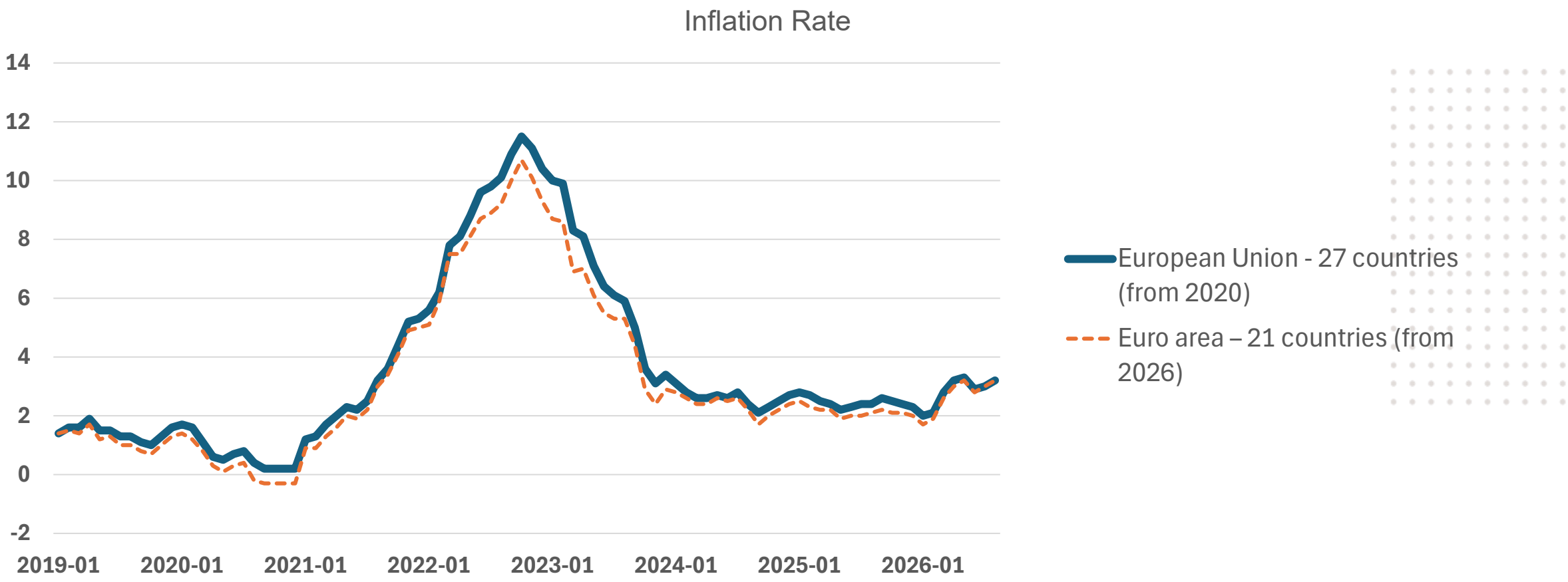
Unemployment Rate

(15y-74y, monthly, trend-cycle, % of workforce)



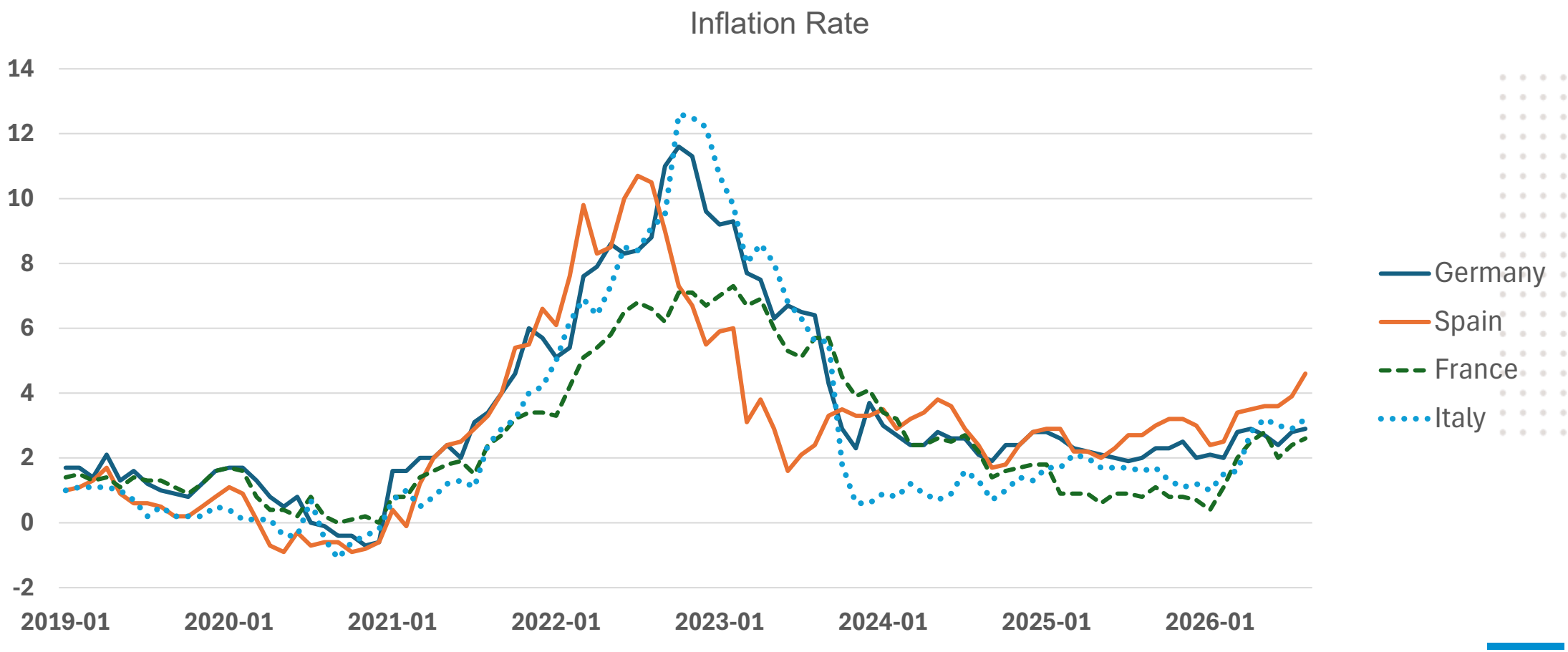
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Inflation Rate (HCIP, annual)



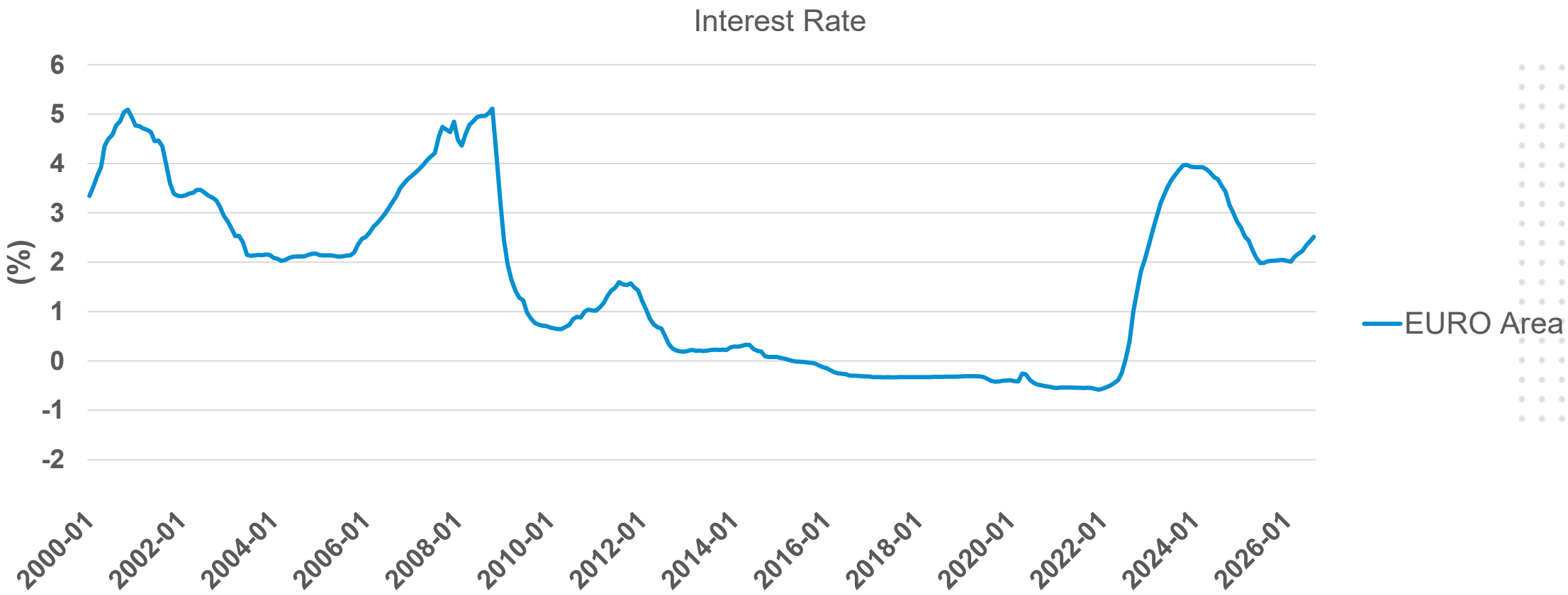
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Inflation Rate (HCIP, annual)



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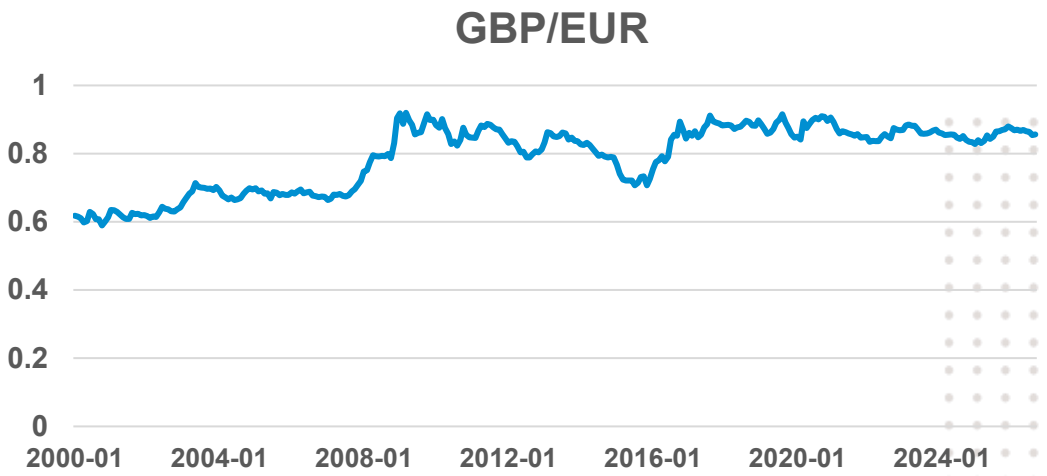
Money Market Interest Rate (3M, monthly, 01/2000 – 08/2026)



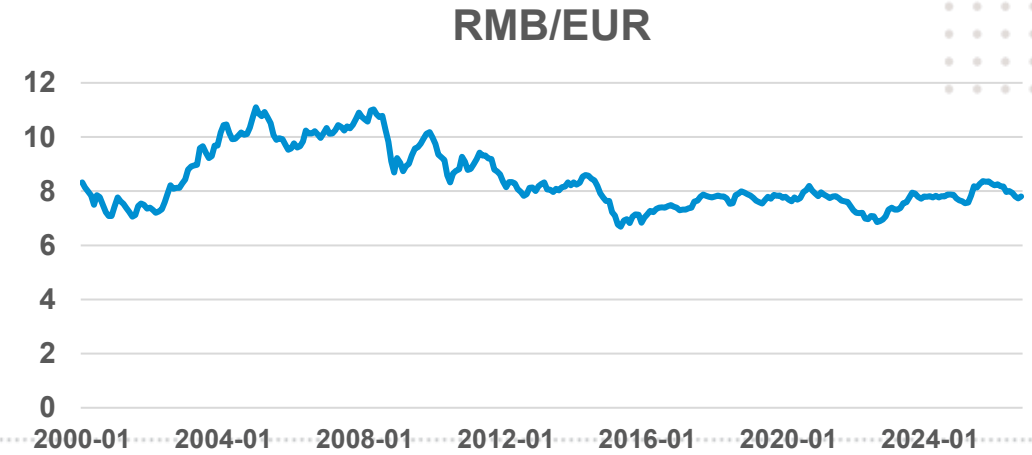
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Exchange Rates (01/2000 – 08/2026)





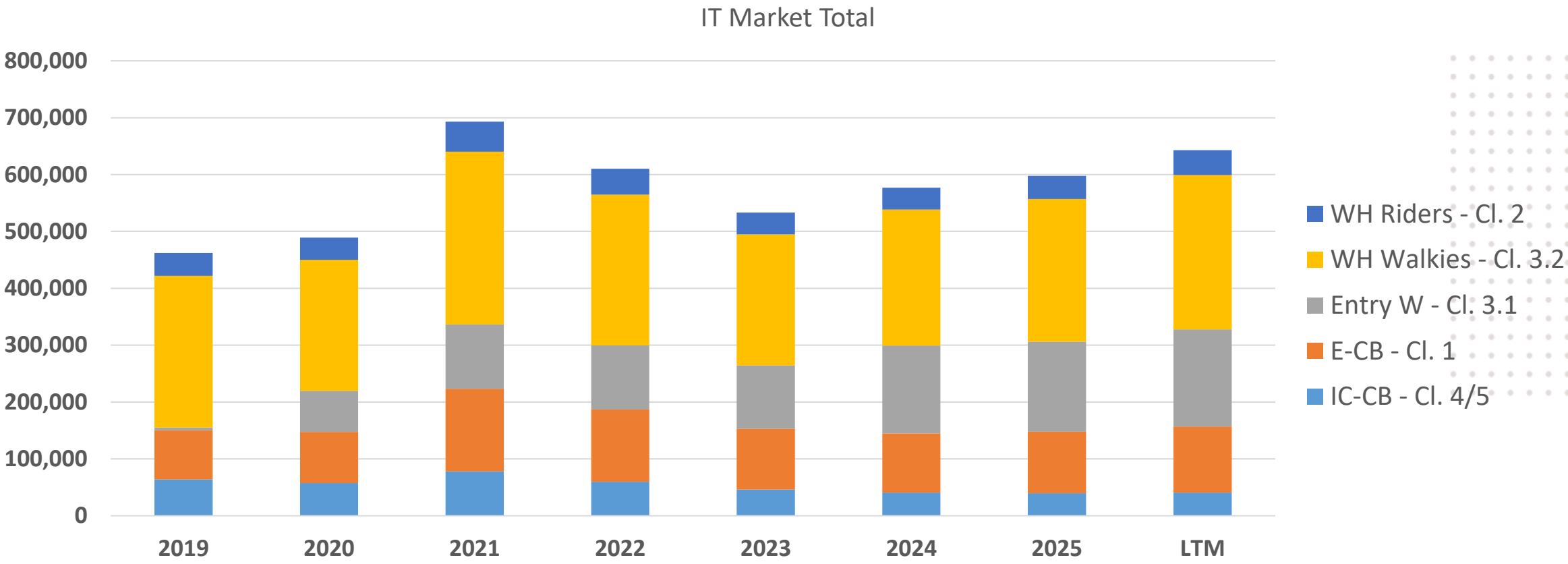




2. Trends in the European Industrial Trucks Market

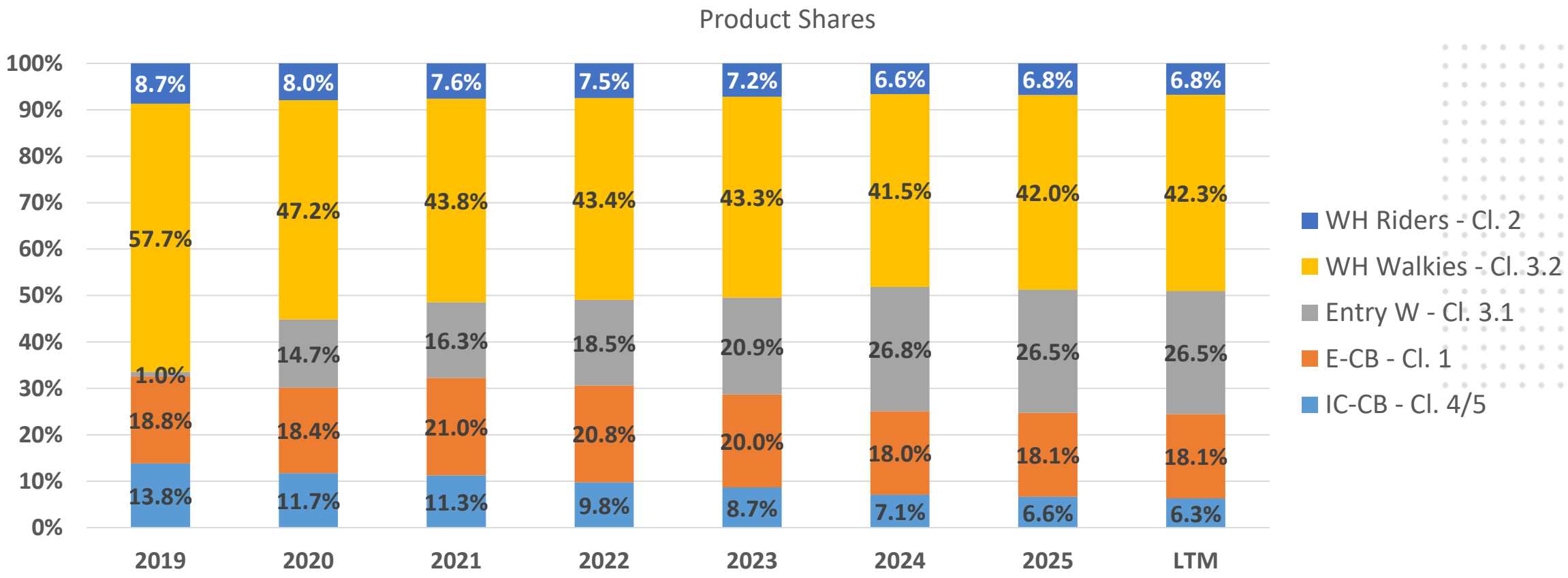
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European Industrial Truck Market (excl. Belarus/Russia)
Status: 05/2026, Source: WITS



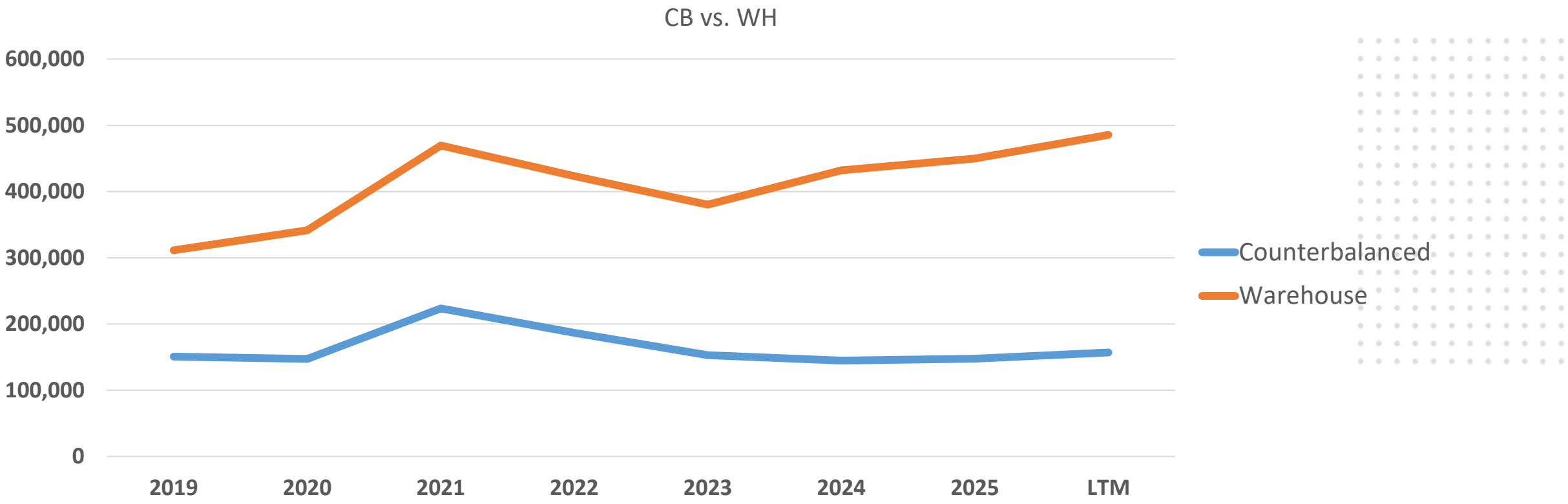
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European Industrial Truck Market (excl. Belarus/Russia)
Status: 05/2026, Source: WITS

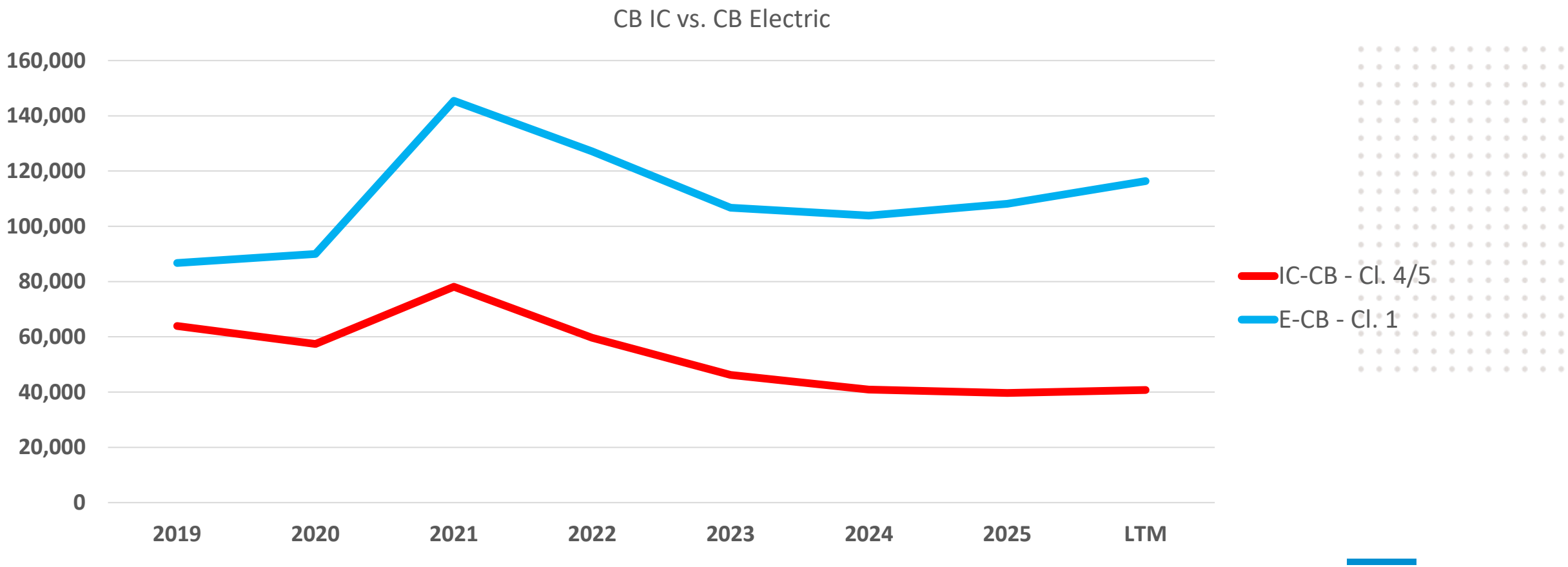


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European Industrial Truck Market (excl. Belarus/Russia)
Status: 05/2026, Source: WITS



European Industrial Truck Market (excl. Belarus/Russia)
Status: 05/2026, Source: WITS



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- 3. Regulatory Challenges

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Key Regulatory Challenges for the Industrial Truck Industry

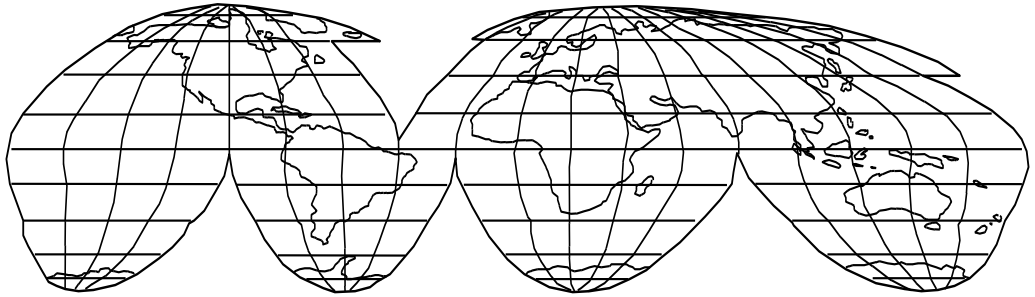
1. Machinery Regulation (EU) 2023/1230
2. Battery Regulation (EU) 2023/1542
3. Ecodesign for Sustainable Product Regulation (ESPR)
4. Autonomous Vehicles and Functional Safety
5. Dual EU/UK Compliance Management

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Closing remark

Thank you!

ALLIANCE OF INDUSTRIAL TRUCK ORGANIZATIONS



26th Annual Meeting of the Alliance of Industrial Truck Organizations (AITO) Presidents Forum

26 September 2026

Arizona Biltmore Hotel
Phoenix, Arizona, USA

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- About FEM

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FEM

Materials handling, lifting and storage equipments ensures the seamless and efficient flow of goods



CRANES & LIFTING EQUIPMENT



INDUSTRIAL TRUCKS



INTRALOGISTIC SYSTEMS



MOBILE ELEVATING WORK PLATFORMS



RACKING & SHELVING

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What is FEM

FEM has represented European manufacturers of materials handling, lifting and storage equipment since it was founded in 1953. FEM is a non-profit trade association (AISBL under Belgian law) based in Brussels to better represent its members and their interests vis-à-vis the European institutions and European partners.

FEM currently consists of 15 members: 13 from the EU, as well as UK and Türkiye. They are the driving forces in promoting a common vision for FEM industries and in maintaining the European materials handling, lifting and storage industry's position of leader on the world market.

The European industry has an annual turnover of nearly 74 billion euros (2023). In total, FEM represents more than 1,000 companies with about 160,000 employees, covering around 80% of all eligible European companies. It thus accounts for more than half of the world's total production.

European materials handling federation

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