



Presidents' Forum

Kyoto, Japan – *October, 26th 2012*

Dr. Klaus-Dieter Rosenbach
President, FEM Product Group Industrial Trucks

Agenda



- 1. Economic Development In Europe**
- 2. Industrial Truck Market In Europe**
- 3. Safety Regulations And Compliance**
- 4. Summary**

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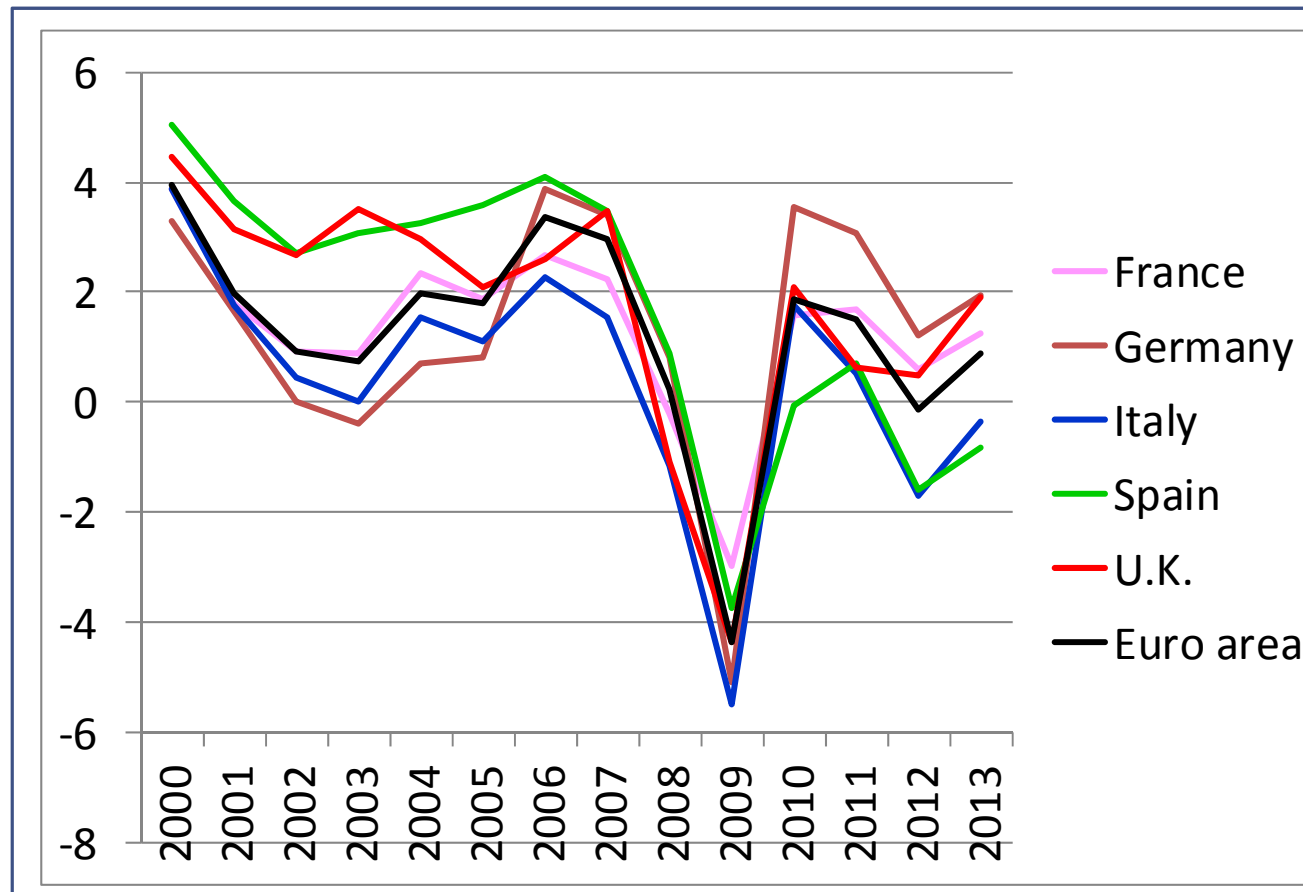


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Economic Development Europe (GDP)



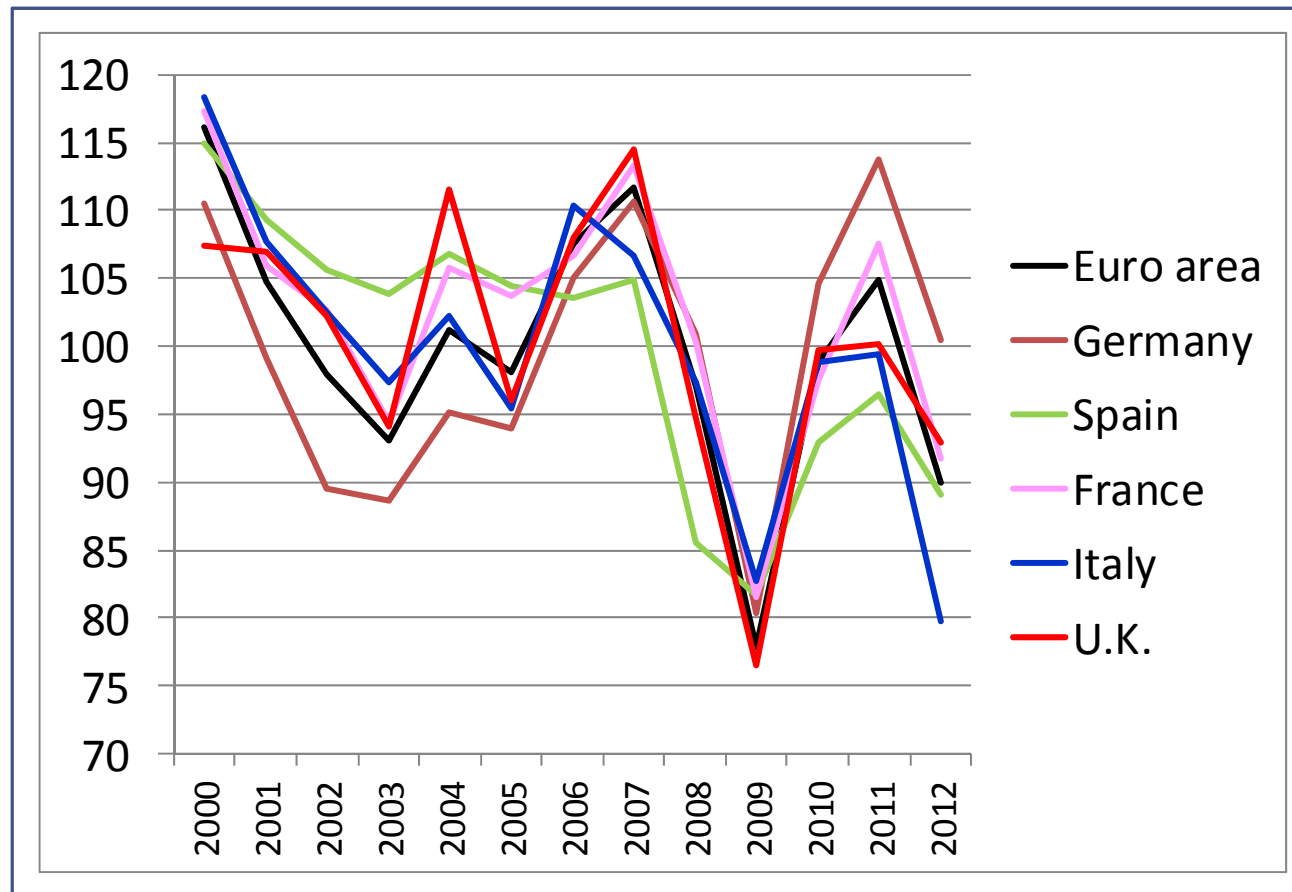
GDP change, annualized rate [%]



Economic Development Europe (ESI)



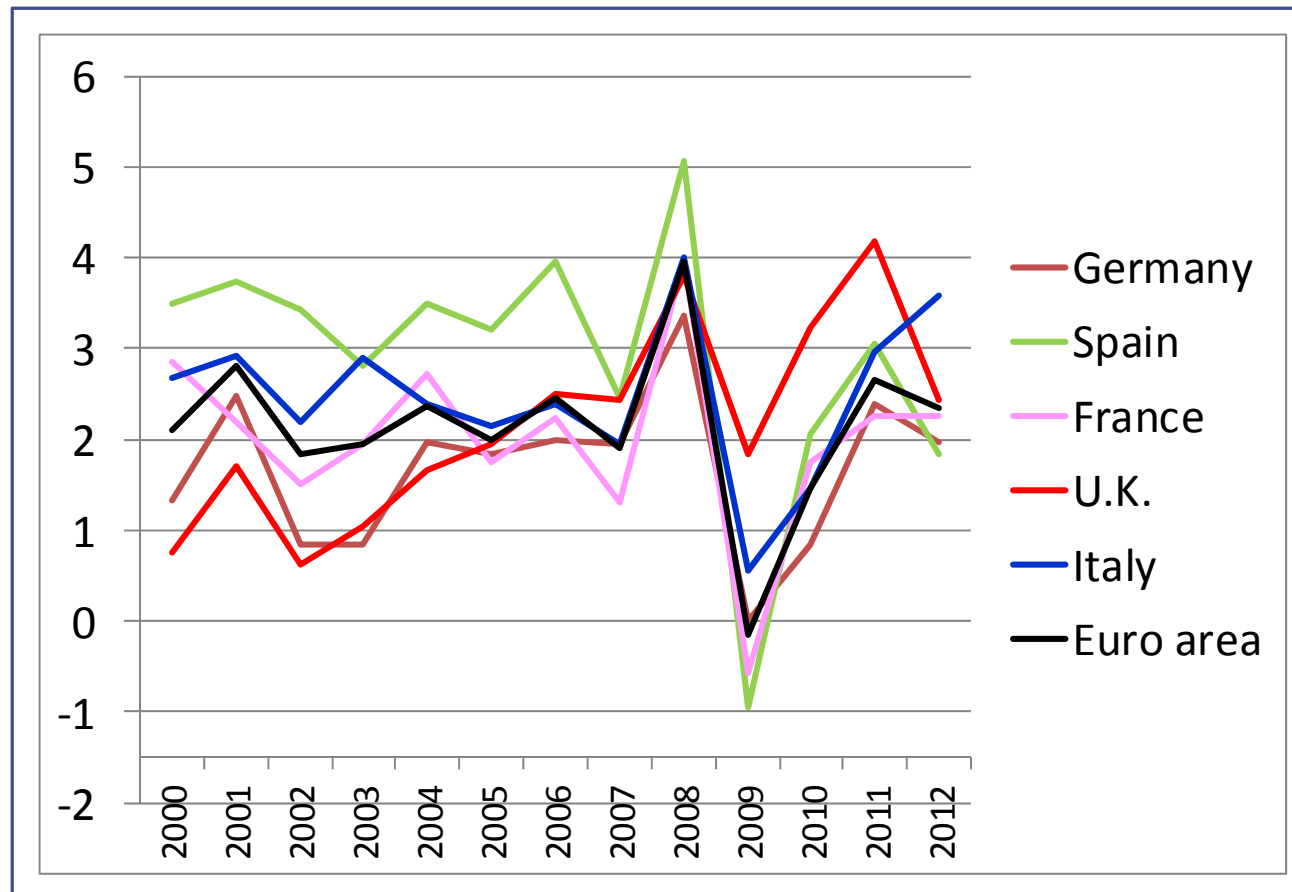
Economic Sentiment Index



Economic Development Europe (Inflation)



Index of change in consumer prices [%]



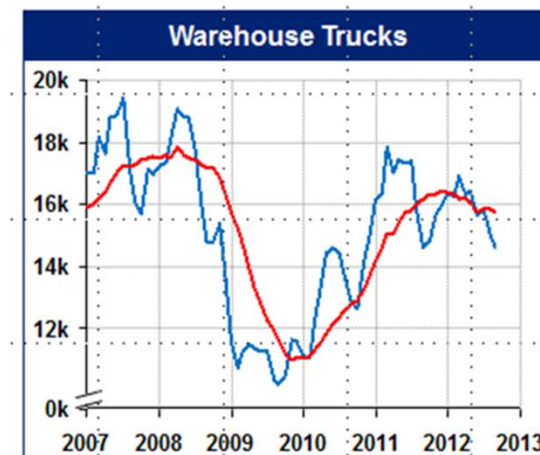
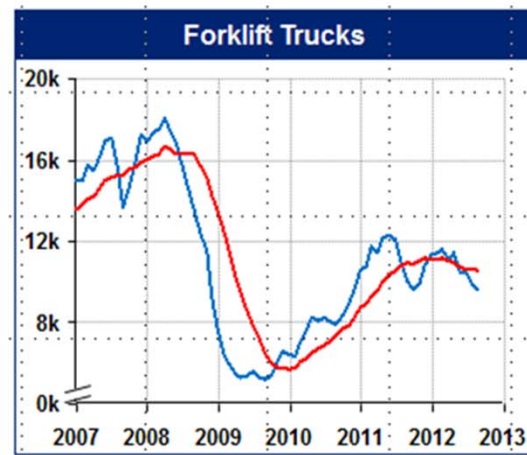
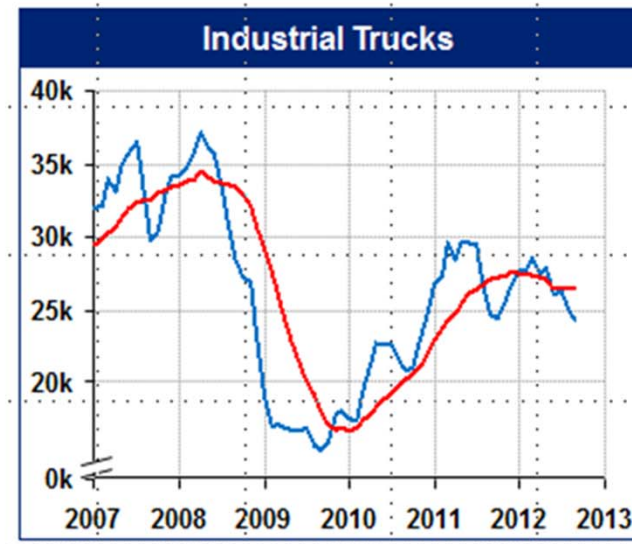
Shown: CPI June-dates of respective year 。 CPI各自年份的年中数据

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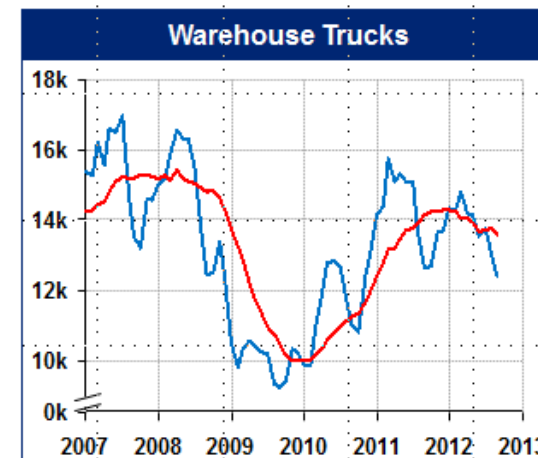
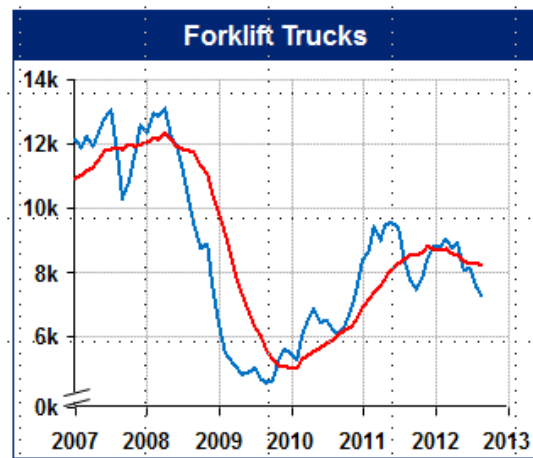
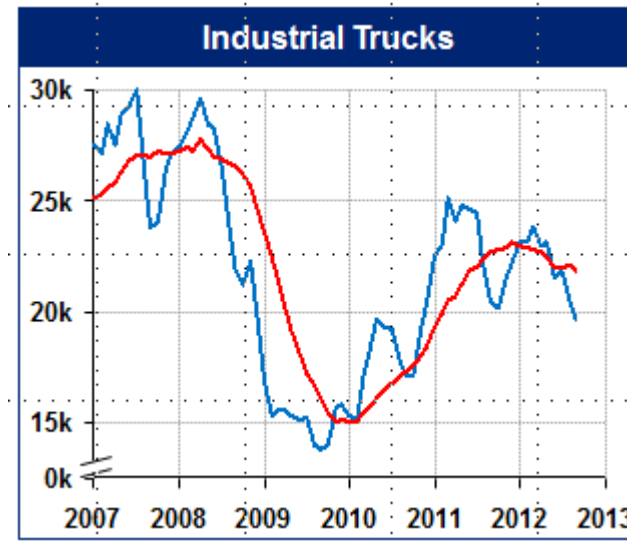


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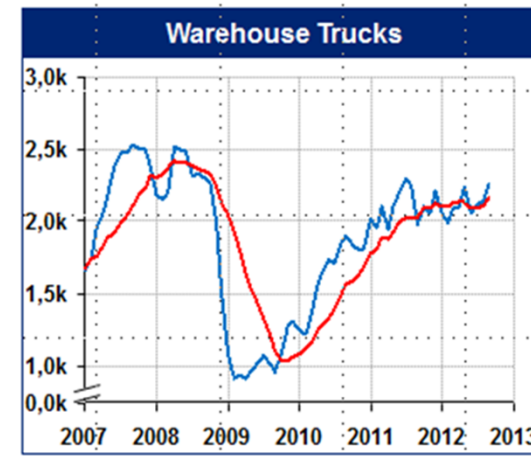
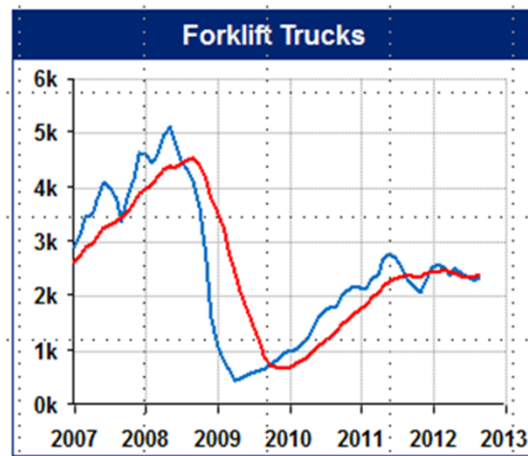
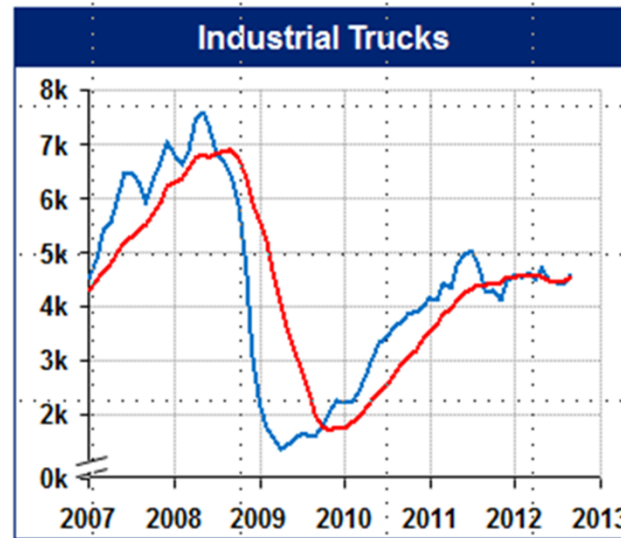
Market Development In Europe



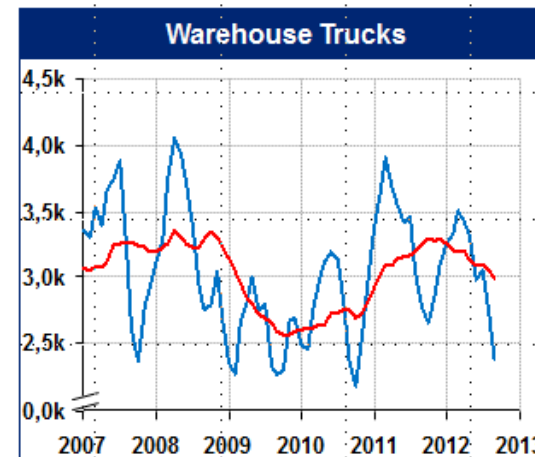
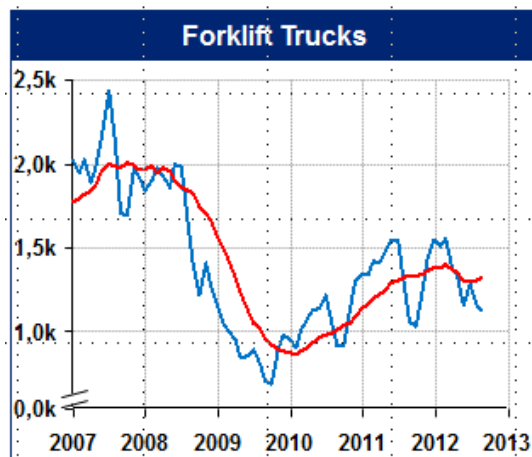
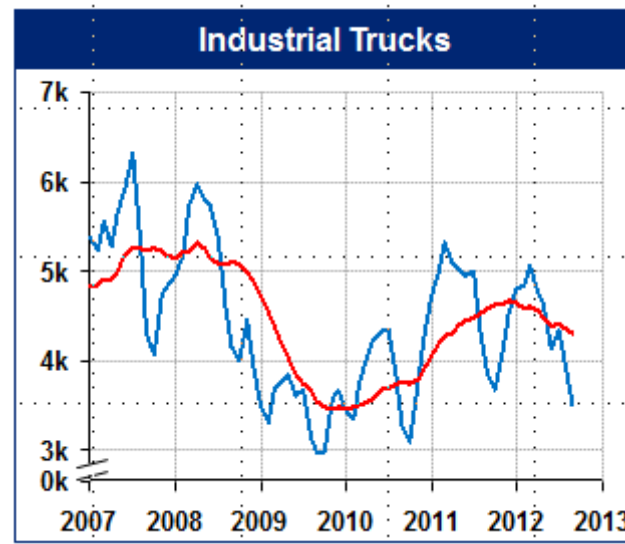
Market Development In Western Europe



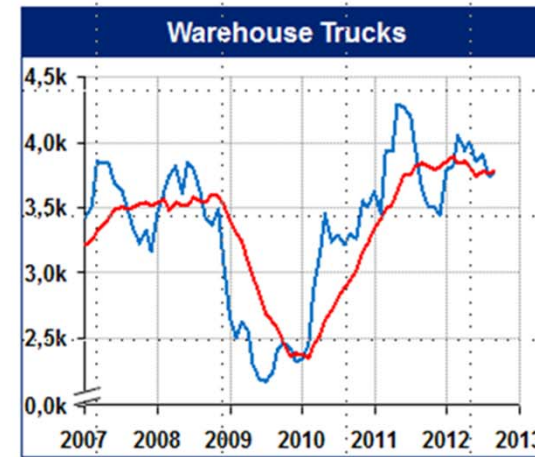
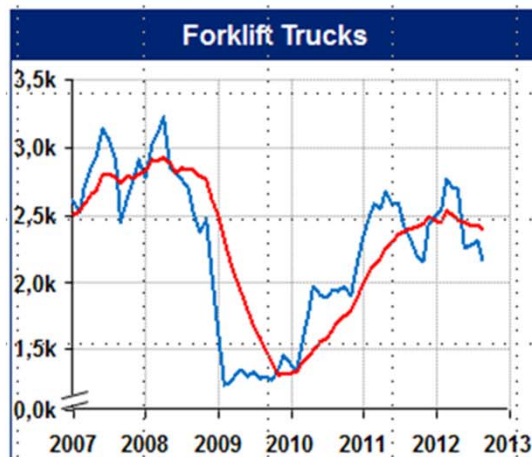
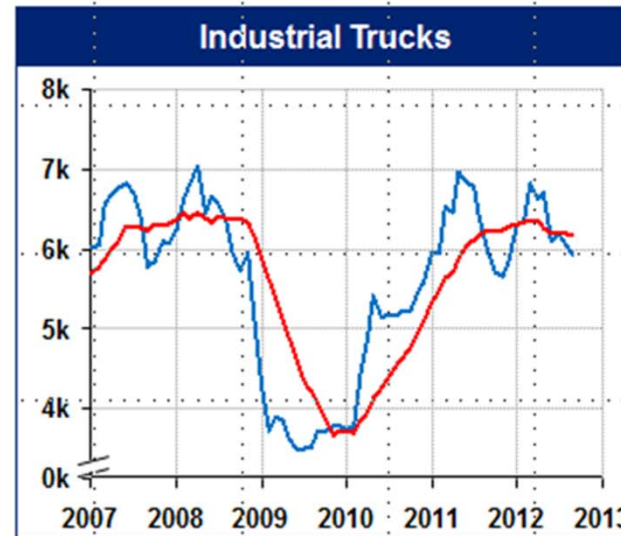
Market Development In Eastern Europe



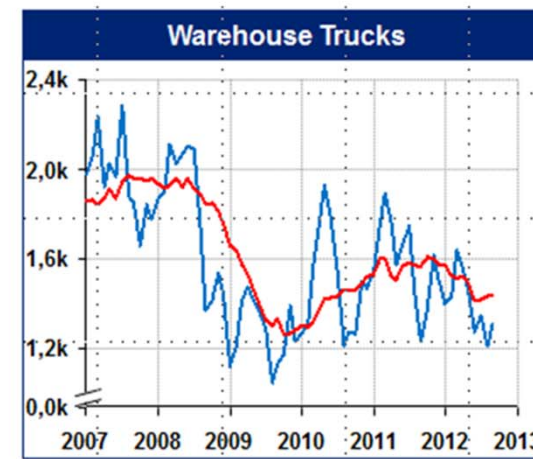
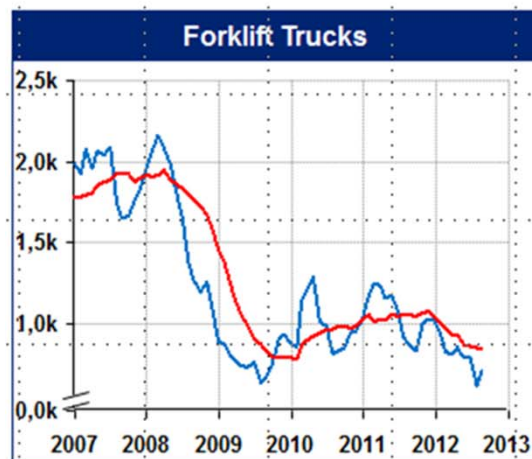
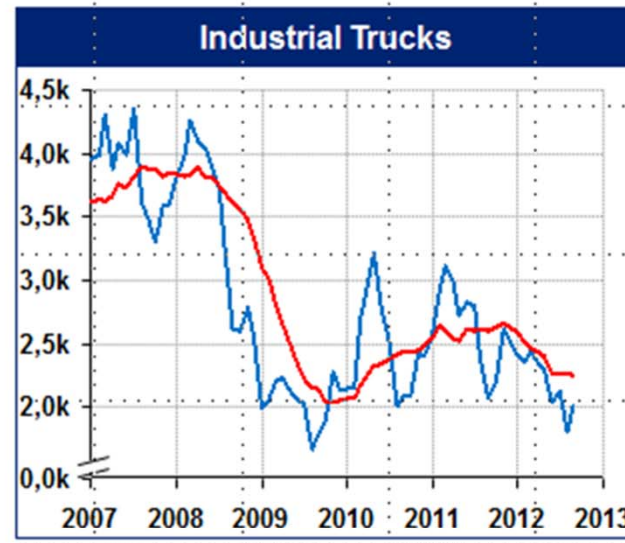
Market Development In France



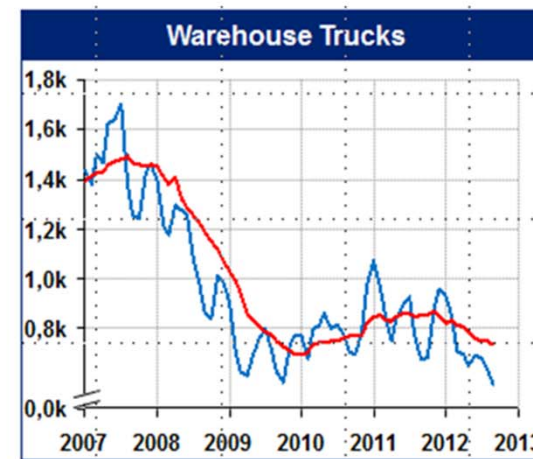
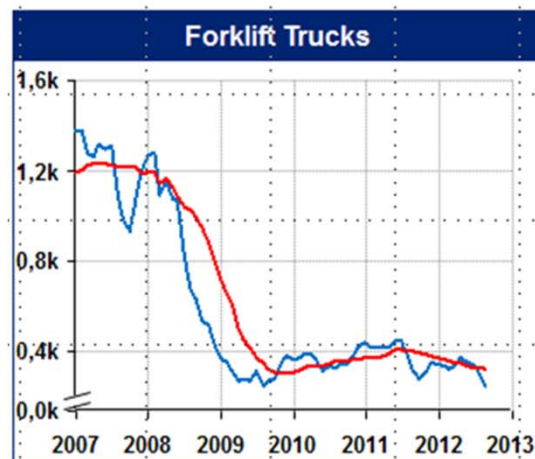
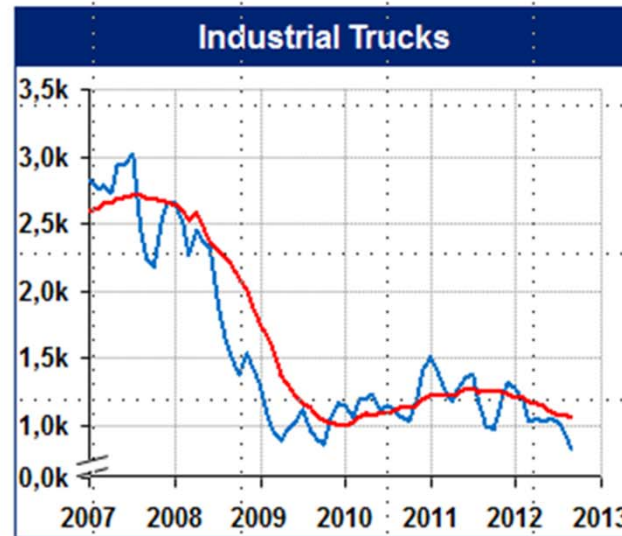
Market Development In Germany



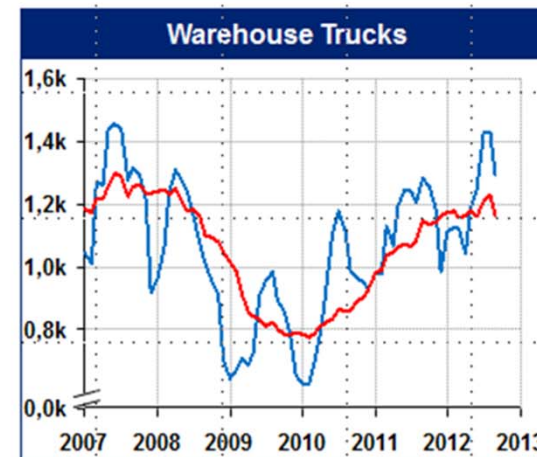
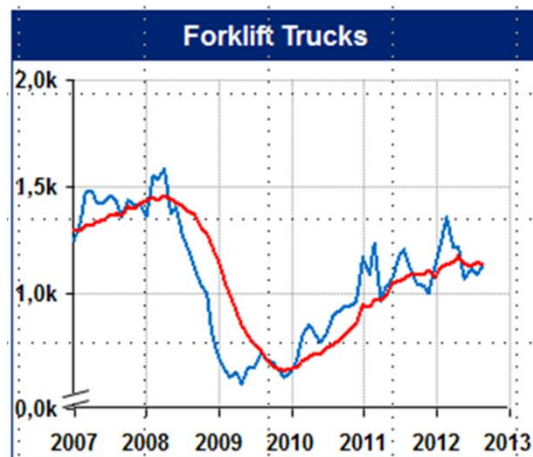
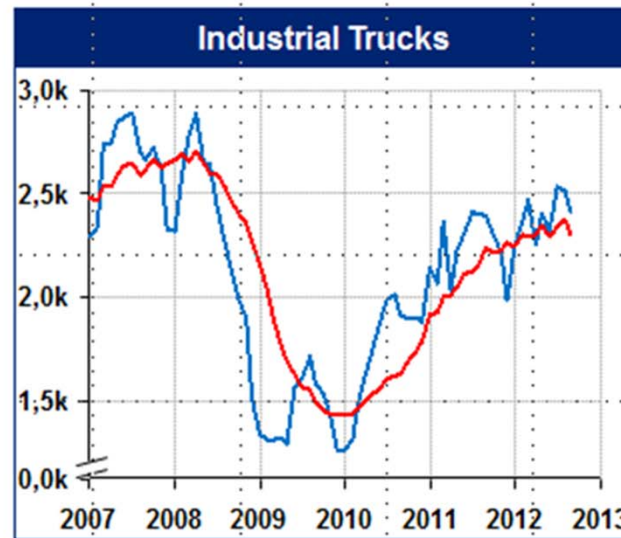
Market Development In Italy



Market Development In Spain



Market Development In The U.K.

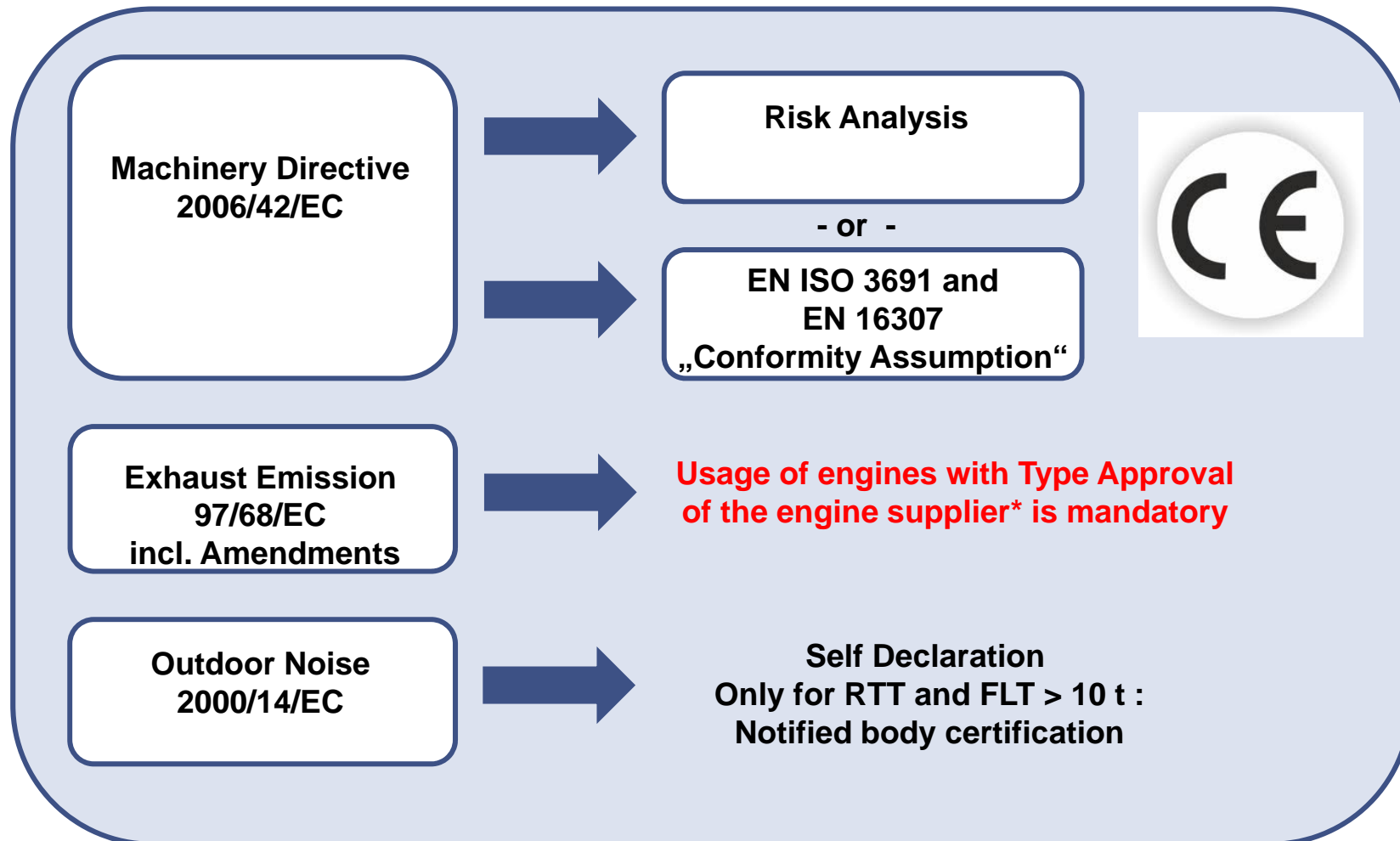


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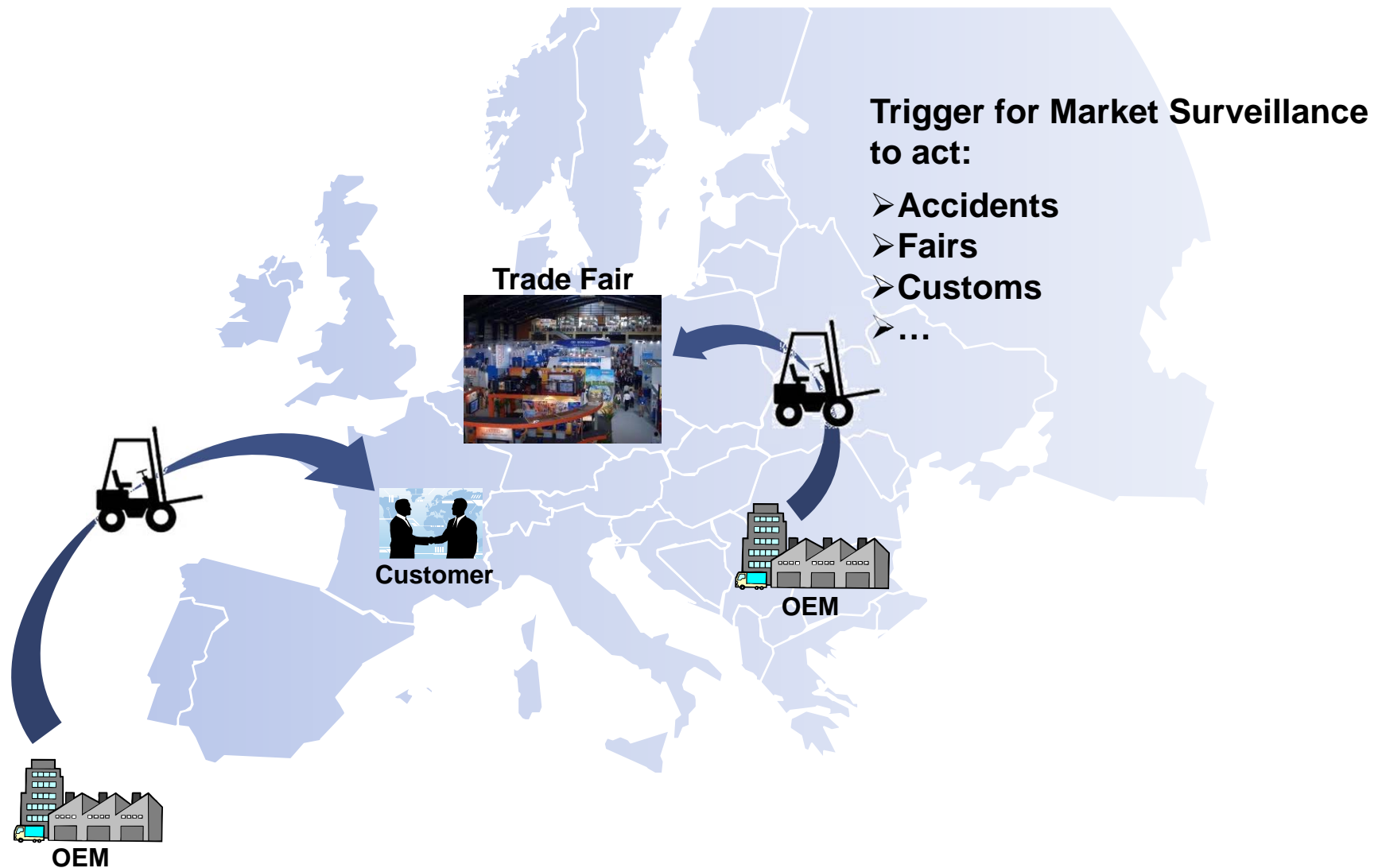
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Self Certification For EU-Markets (Principle)



* Based on 3-rd party certification

When Does Market Surveillance Act?



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Thank you for your attention!