



Presidents Forum



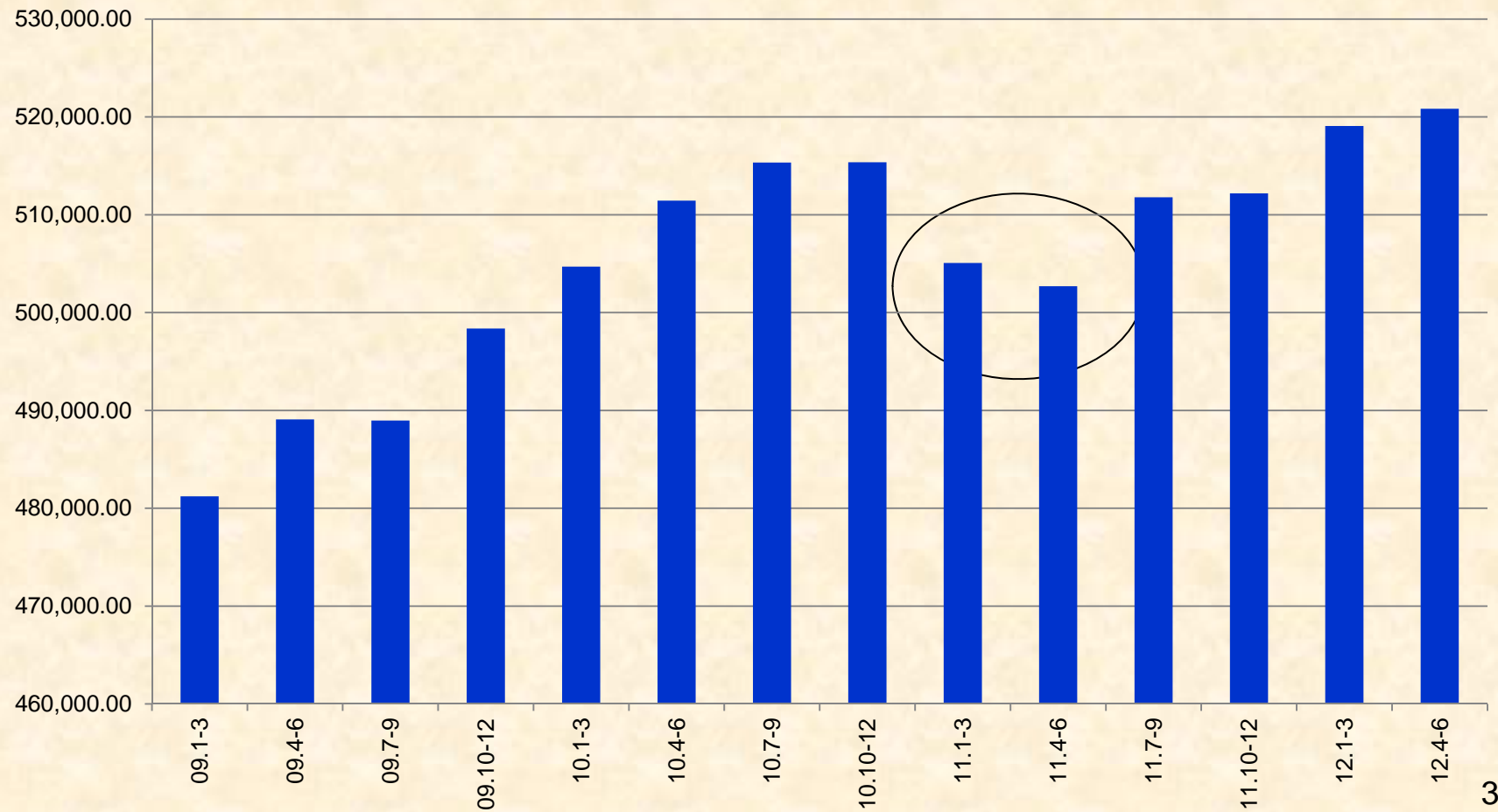
October 26, 2012 ,Kyoto, Japan

**Presentation by Toshihiko Uratsuji,
President of JIVA**

Today's agenda

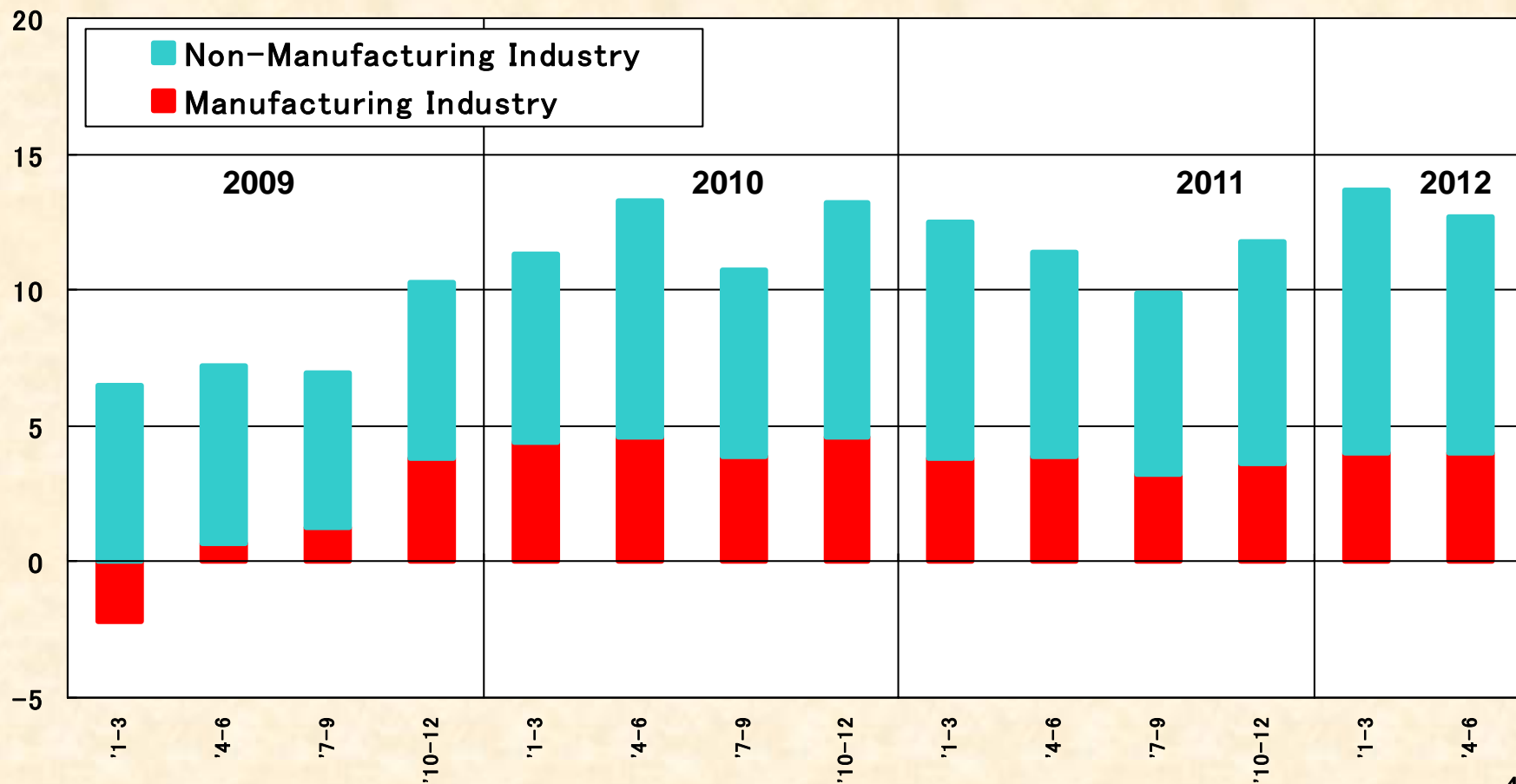
1. Trend of Japanese economy
2. Risks of Japanese Economy
3. Current and future lift trucks market in Japan
4. Result of LOGIS-TECH TOKYO 2012
5. Brief introduction of JIVA activity

Trend of Real GDP



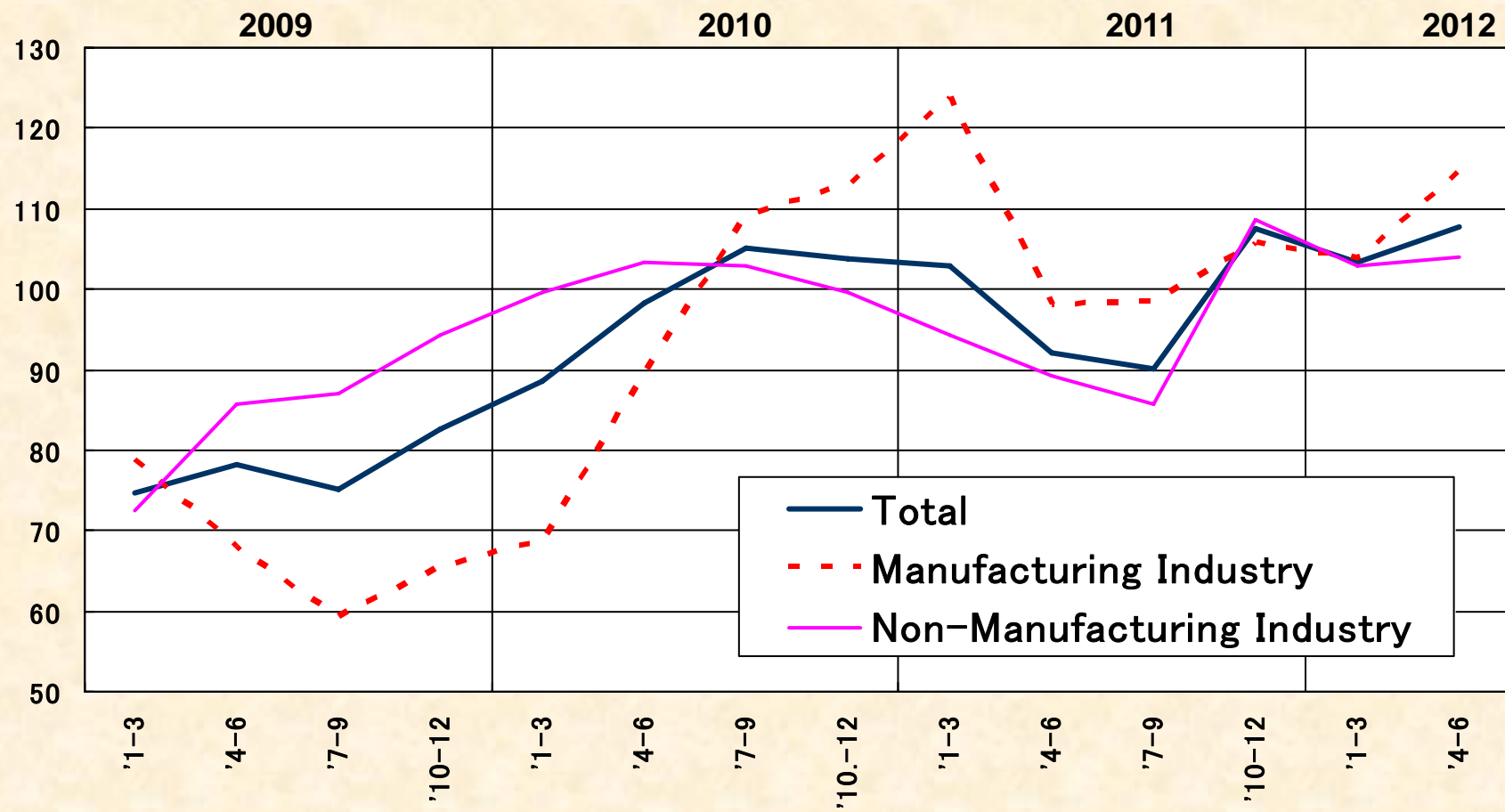
Current Profits in Corporations

Ministry of Finance, Financial statements statistics
(Trillion Yen)



Investments in Plant and Equipment

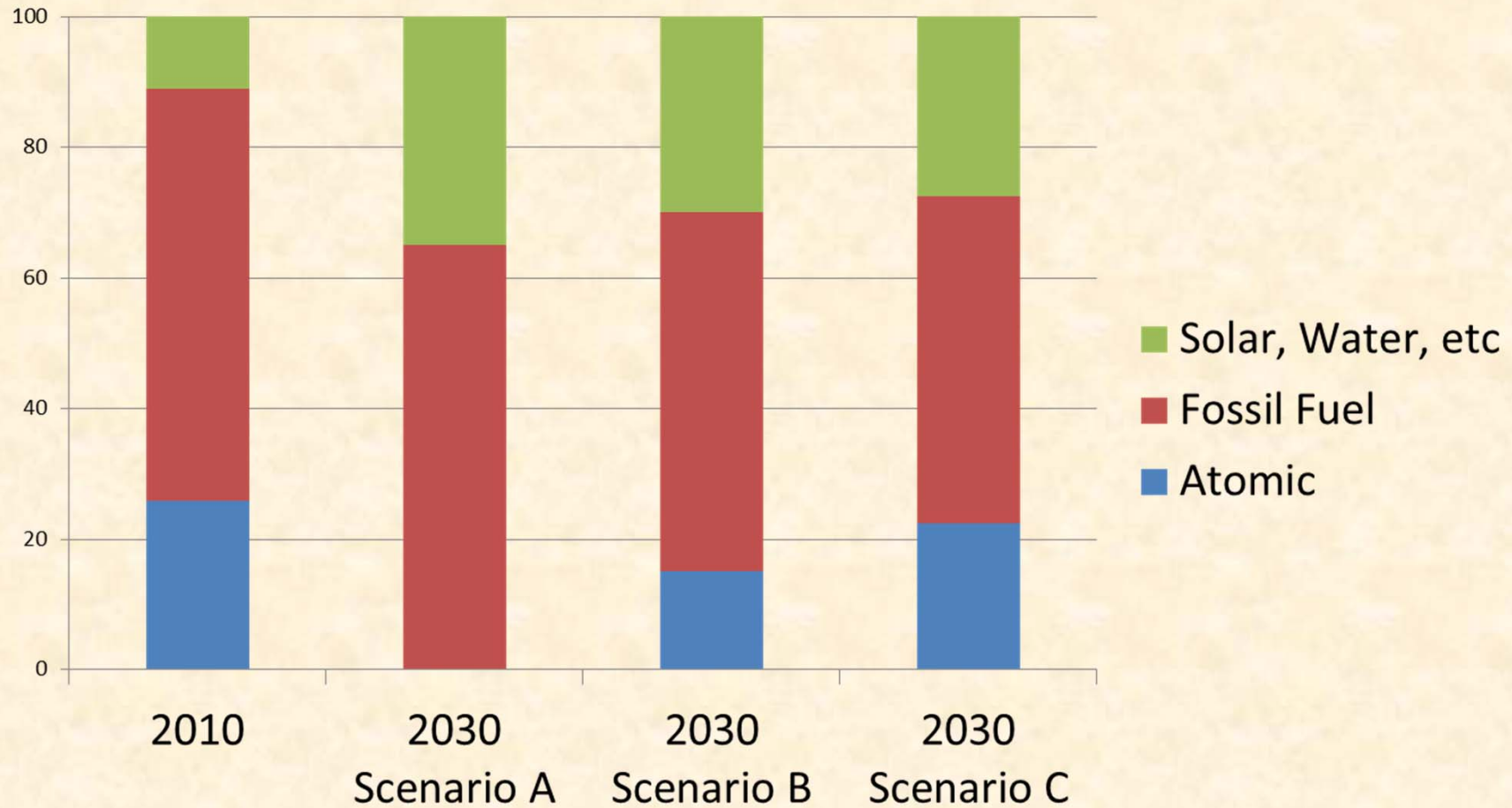
Ministry of Finance, Financial statements statistics
(%:Changes from the previous year)



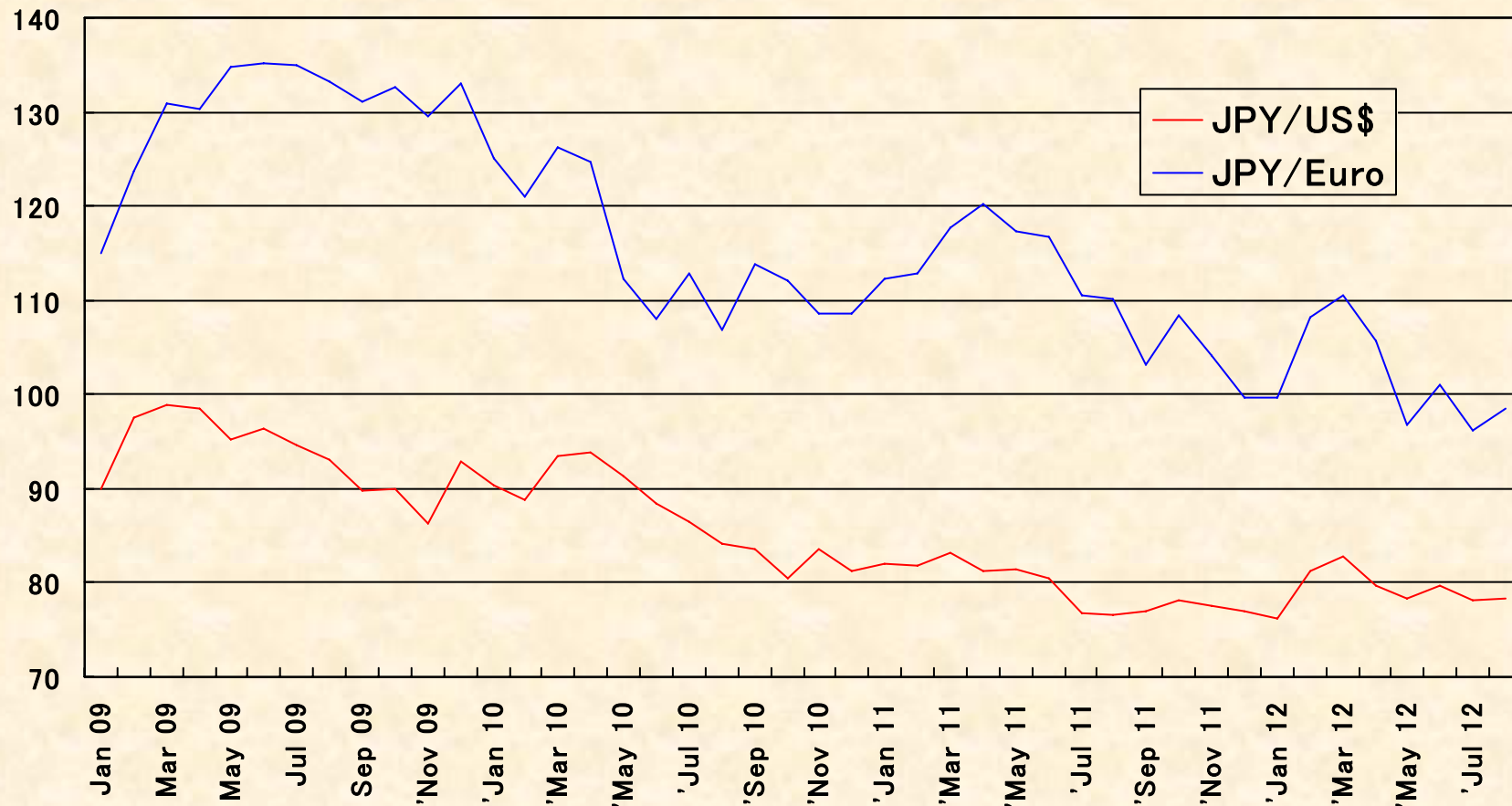
Risks for Japanese Economy

Risks I mentioned in my presentation at 2011 Presidents Forum (26 Sep.)	Are there these risks still remaining now
1. Shortage of electric power	Yes
2. Harmful rumor	Dissolving
3. Strong Yen	Yes

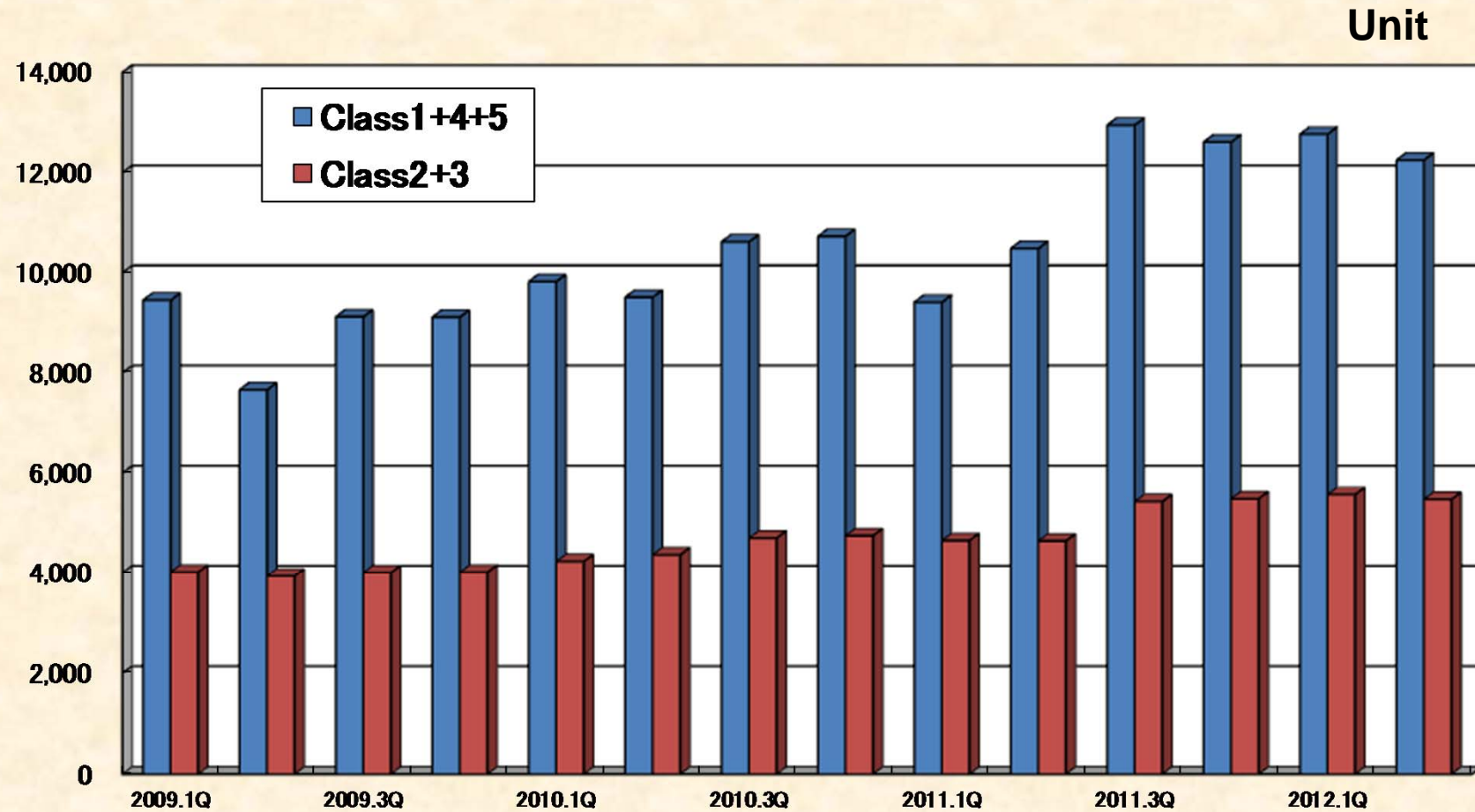
Options for Energy and the Environment



Currency – JPY,US\$ and Euro



Industrial Trucks Market in Japan



*Data from WITS Shipment Statistics

LOGIS-TECH TOKYO 2012(1)

One of the largest exhibition featuring material handling equipment and services in Asia.

This year, we celebrated the 10th anniversary of the show.

For more information
(English)

<http://www.logis-tech-tokyo.gr.jp/en/gaiyou-en.html>

(Chinese)

<http://www.logis-tech-tokyo.gr.jp/cn/index.html>

LOGIS-TECH TOKYO 2012(2)

1. Schedule

11 (Tue) – 14 (Fri) September 2012

2. Place

Tokyo Big Sight

3. Number of entries

129,192

4. Number of exhibitors

411

5. Number of booth

1,594 (14,000m²)



LOGIS-TECH TOKYO 2012(3)

New products and service in industrial trucks at the exhibition

- | | |
|----------|--|
| Products | Electric forklift with Lithium ion battery |
| | Electric forklift with IPM motor |
| | Engine hybrid forklift |
| | Driverless fork lift |
| Service | Energy management & forklift |
| | Safety device using RFID |

Brief introduction of JIVA activity(1)

I . Scope of JIVA

Powered Industrial Trucks - Forklift Trucks, AGVS

Exclude Pedestrian-propelled manual and semi-manual trucks, Industrial wheels and castors

II . Activities to reinforce the foundation of industrial trucks industry

(1) Activities to reinforce the foundation of industrial trucks industry

i.e. Communication with the Government

Brief introduction of JIVA activity(2)

I . Activities to reinforce the foundation of industrial trucks industry

(2) Activities to promote international cooperation with overseas associations

i.e. AITO (since 1998), WITS (since 2002)

(3) Activities to respond to environmental issues

i.e. Environmental Voluntary Plan (CO2 & Waste Disposal)

REACH, RoHS

Brief introduction of JIVA activity(3)

I . Activities to reinforce the foundation of industrial trucks industry

(4) Activities to improve safety of industrial trucks

i.e. ISO/TC110 active member

JIS drafting body

Support to

- Forklift trucks operator's skill contest
- The National Trade Skill Test system

Thank you for your attention